

Taglich Brothers, Inc.

The Standard of Excellence in the Microcap Market

Member: NASD, SIPC

Research Report - Update

AeroCentury Corp.

Rating: Buy

Howard Halpern

ACY - \$3.78- (AMEX)

October 29, 2002

	FYE 12/00*	FYE 12/01	FYE 12/02 E	FYE 12/03 E
Revenues (millions)	\$12.1	\$10.9**	\$8.5	\$9.2
Earnings per share (diluted)	\$1.08	\$0.95**	\$0.65	\$0.74

52week range	\$5.50 – \$3.60	Fiscal year ends:	December
Shares outstanding	1.54 million	Revenue/shares (ttm)	\$5.99
Trading float	1.0 million	Price/Sales (ttm)	0.63X
Insiders and Institutional ownership	0.54 million	Price/Sales (2003)	0.64X
Est. Book value/share <small>a/o 09/30/02</small>	\$12.27	Price/Earnings (ttm)	5.5X
Price/Book	0.31X	Price/Earnings (2003)	5.1X

* Includes write-down of two aircrafts to market value ** Excludes a \$0.35 million pre-tax or \$0.15 per share post-tax insurance settlement gain in Q3 2001

AeroCentury Corp., is engaged in the business of ownership, management, leasing and acquisition of aircraft. The primary focus is on used commercial turboprop aircraft equipment for lease to foreign and domestic regional air carriers. Web site address is: www.aerocentury.com

Key investment considerations:

We are maintaining our Buy rating on AeroCentury (ACY) and setting a fifteen-month price target of \$6.21 per share based on a price-to-book valuation and our 2003 earnings forecast. Our previous target was \$7.28 per share over an eighteen-month period. The reduction in our price target is primarily due to the lowering of our earnings forecasts stemming from the tough operating environment within the aviation and travel industries.

We believe that ACY is currently undervalued while trading at a 5.5X TTM P/E multiple and 5.1X our earnings per share estimate for 2003. The Company's peer(s) have a TTM price to earnings multiple of 9.5X, while the Rental and Leasing Industry has a TTM multiple of 17.2X.

Third quarter revenues were \$1.98 million versus \$2.88 million in last year's third quarter. Net income was \$0.286 million or \$0.19 per diluted share versus \$0.530 million or \$0.34 per diluted share.

During September 2002, the Company announced the re-lease of one of the Company's Fokker 50 aircraft, the acquisition of a deHavilland DHC-8-311 aircraft and an option to purchase a second aircraft of the same type.

We believe that 2002 revenues will approximate \$8.5 million and net income will be \$0.996 million or \$0.65 per diluted share compared to our previous revenue and net income estimates of \$8.9 million and \$1.029 million or \$0.67 per diluted share, respectively.

Our 2003 estimate calls for revenues of \$9.2 million and net income of \$1.142 million or \$0.74 per diluted share, which is a reduction of approximately \$0.7 million and \$0.3 million from our previous forecasts, respectively.

** Please view our disclaimer located on page 8*

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Recent Financials

AeroCentury reported 2002 third quarter revenues of \$1.976 million, compared to \$2.879 million in the third quarter of 2001. Net income was \$0.286 million or \$0.19 per diluted share, versus \$0.530 million or \$0.34 per diluted share in the prior year. The lower revenues and earnings for the quarter were primarily due to reduced demand in the aviation and travel industries due to excess capacity as a result of the economic downturn in 2001 and the slow and unsteady recovery in 2002. Also impacting results were lower lease rates due to the current low interest rate environment.

Taglich Brothers estimated third quarter revenues of \$2.24 million and net income of \$240,000 or \$0.16 per fully diluted share. We believe that the primary reason why net income and earnings per share exceeded our expectations was the Company's ability to achieve operating margins of 21.3% versus our estimate of 15.9%. Operating margins were achieved based on operating expenses as a percentage of revenues approximating 78.7% versus our estimate of 85.3%, which we believe was accomplished due to a reversal of previously booked maintenance expenses.

Balance Sheet as of September 30, 2002

We estimate that cash and cash equivalents were approximately \$2.5 million versus \$2.3 million at June 30, 2002. The Company is operating under an amended \$50 million revolving line of credit through December 31, 2002, which allows them to lease aircraft for shorter lease terms. As long as management is able to keep its assets on lease and interest rates remain stable, cash flow should be sufficient to cover management fees, professional fees, and interest expense.

A balloon principal payment in connection with the special purpose financing of two aircraft will be due six months after the aircraft are returned. The two aircraft were to be returned to the Company in July 2002, with one of the aircraft re-leased for a 38-month term, in September 2002. The re-lease of that aircraft allows it to be included in the Company's collateral base for its revolving credit facility. Currently, the Company is in discussion with several parties for the re-lease or sale of the second aircraft. It is the Company's belief that the second aircraft will be leased rather than sold. The financing of this balloon payment will depend on the Company's ability to re-lease or sell that aircraft.

Recent Developments

On August 9, 2002, the Company engaged PriceWaterhouseCoopers LLP as its auditors replacing Arthur Andersen LLP.

On September 5, 2002, the Company announced the successful re-lease of one of its Fokker 50 aircraft to a new customer, which is based in Peru for a period of 38-months. The remarketing effort for this aircraft was accomplished in less than two months after it came off lease and was returned to the Company.

On September 19, 2002, the Company announced the acquisition of a deHavilland DHC-80311 aircraft which was leased back to the seller, UNI Airways, Corp., in Taiwan for a period of 36-months. In addition to the purchase, AeroCentury obtained an option to purchase a second aircraft of the same type, which according to the Company's October 23, 2002 earnings press release, will be exercised during the fourth quarter of 2002.

Competitive Environment

The Company targets regional commercial aircraft operators that are seeking to lease aircraft under an operating lease. The competition in this market, which is primarily based on price and lease terms, comes from companies that offer financing, including leasing companies, banks and other financial institutions, and aircraft leasing partnerships. The large participants in the aircraft leasing industry include International Lease Finance Corp., a subsidiary of American International Group (NYSE: AIG), the CIT Group (NYSE: CIT), which was recently

spun-off from Tyco Inc. (NYSE: TYC) and GE Capital Aviation Services, a subsidiary of GE Commercial Finance as of August 1, 2002.

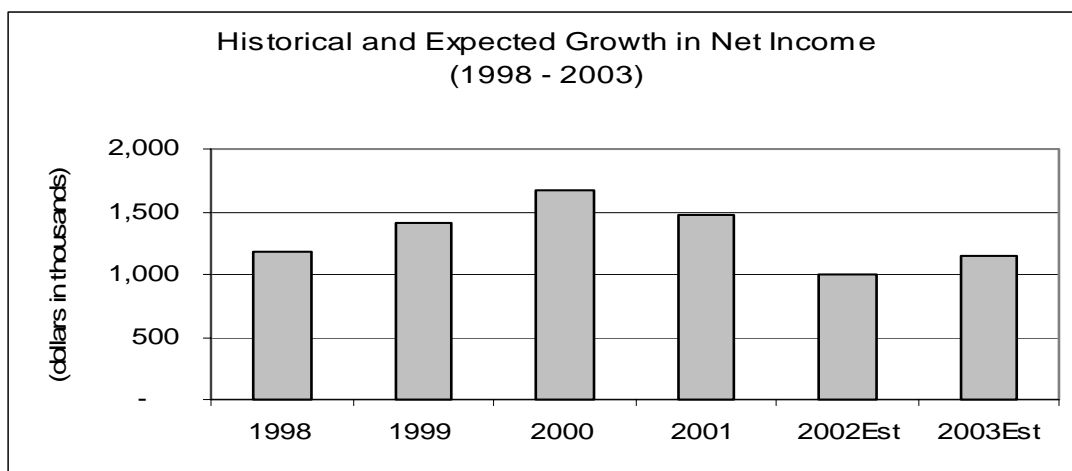
The potential exists for competition to increase if competitors who have traditionally neglected the regional air carrier market begin to focus on that market. We believe that the Company's competitive advantages in this industry are due primarily to management's experience and ability to generate operational efficiency in financing the transaction sizes that are most desired by the regional air carrier market, especially the overseas market.

Outlook and Projections

We are lowering our revenue and earnings forecasts for fiscal 2002, believing that revenues should approximate \$8.5 million with net income of approximately \$0.996 million or \$0.65 per diluted share. Our prior forecasts called for revenues of \$8.9 million with net income of \$1.029 million or \$0.67 per diluted share. Our revenue estimate for 2002 is based on a slow recovery from the prolonged economic downturn in the U.S. and abroad, which has created the current tough operating environment for companies involved in the aviation and travel industries. Also, results for the second half of 2002 are likely to be lower than the \$0.36 per diluted share reported in the first half of the year, primarily due to lower re-lease rates that are the result of the current low interest rate environment.

We estimate that the Company will have at least two aircraft available for re-lease and/or sale during the fourth quarter of 2002. Several other aircraft are likely to come off lease over the next six months. The timing of when aircraft(s) will be returned to the Company remains unclear; however, until an aircraft is returned, rent will be paid by the lessor even if the lease term has expired. We believe that the Company will be precluded from fully utilizing the \$24 million of unused credit in its existing facility until at least the first quarter of 2003. In order to obtain re-lease agreements, management continues to focus its efforts on marketing. Therefore, we believe it is prudent to maintain our forecasted level of SG&A expenses. We anticipate that based on the Company's prior track record and intense marketing efforts, management should be successful in either re-leasing or selling idle aircraft. Also, the Company has additional flexibility to make shorter lease agreements (less than 3 to 5 years) with potential customers by virtue of its amended loan agreement mentioned earlier.

We estimate that the Company should have cash earnings of approximately \$2.43 per share in 2002 (net income plus depreciation, divided by average number of shares) versus cash earnings of \$2.91 in 2001.



Source: Company financials; Taglich Brothers estimates, 2001 excludes the insurance settlement gain recorded in Q3 2001

We have reduced our 2003 forecasts based on the uncertainty regarding the timing and price of the re-lease or sale of an aircraft once it is returned to the Company. We believe that 2003 revenues should approximate \$9.19 million versus our previous estimate of \$9.89 million. Our 2003 net income forecast is \$1.142 million or \$0.74 per diluted share versus our prior estimate of \$1.4 million or \$0.91 per diluted share. Our 2003 expectations are based on a steady economic recovery that is currently underway, which should translate into a better operating environment for the aviation and travel industries during the second half of 2003.

Risks

The Company's business is dependent on the strength of the travel and transportation industry and on the general level of economic activity internationally and in the United States. As a result of the weak economic environment throughout 2001 there was a reduction in the number of aircraft being used during the first nine months of 2002, by major air carriers, particularly those serving the United States market. AeroCentury's current leases and remarketing efforts are primarily focused outside of the U.S. and therefore the impact should be somewhat muted. However, if the current economic recovery is not sustained throughout 2003, the Company's operations would be negatively impacted. Also, future operations could be negatively impacted by world events such as the October 2002 bombing in the Bali nightclub that could result in reduced tourism around the world.

The Company has a balloon payment that could come due during the first quarter of 2003, because of the financing of two aircraft purchased in 1999. The Company has re-leased one of those aircraft and will need to re-lease or sell the other aircraft in order to generate enough funds to pay off the loan. If management is unable to generate enough funds to make the balloon payment, the Company will need to raise additional capital either through a debt or stock offering.

AeroCentury relies on JetFleet Management Corp (JMC) to perform management functions under a management agreement. Currently, the agreement is in its fifth year of a 20-year term. Under this agreement the Company pays an asset-based management fee to JMC. JMC is not a fiduciary to the Company or its stockholders. The Board of Directors, however, has ultimate control and supervisory responsibility over all aspects of the Company and owes fiduciary duties to the Company and its stockholders. It is important to note that the officers of JMC are also officers of the Company; therefore, if a dispute over obligations between the Company and JMC occurs a conflict of interest may exist.

The Company may be named in a suit claiming damages for injuries or damage to property caused by its assets. As a triple net lessor, the Company is generally protected against such claims. Additionally, the Company should have some protection through the United States Aviation Act with respect to its aircraft assets. The Company may carry insurance or require a lessee to insure against a risk, there may be certain cases where the loss is not entirely covered by the lessee or its insurance.

Financial results and equity values are subject to other risks and uncertainties known and unknown, including but not limited to competitive, operating, financial market, and event risks. These risks may cause actual results to differ from expected results. One such risk would be if interest rates were to rise sharply, which would negatively impact current and future operations due to the borrowing required to finance the purchase of assets (i.e. aircraft, engines, etc.).

An equity specific concern relates to liquidity. Based on our calculations, average daily-volume for the first nine months of 2002 declined to 2,060 from 2,475 shares traded a day in 2001. On a relative basis, volume for this equity is very small. Investors need to be aware that by nature, an equity that lacks liquidity can have significant price volatility.

Valuation and Conclusion

We are maintaining our Buy rating on AeroCentury and have set a fifteen-month price target of \$6.21 per share. Our previous price target was \$7.28 per share over an eighteen-month time period. At current price levels, we still believe that AeroCentury is undervalued, especially in comparison to its peer(s) that lease aircraft and to the Rental and Leasing Industry. The Company's peer(s) trade at a trailing twelve month price to earnings ratio of 9.5X as well as the Rental and Leasing Industry which trades at a trailing twelve-month P/E ratio of 17.2X. ACY is trading at a 5.5X multiple based on its trailing twelve month earning per share.

Peer Chart Comparison

Company Name	Symbol	Current Price	Shrs Out (M)	Market Cap. (Mil)	P/E (TTM)	Price / Sales (TTM)	Book Value / Share	Price / Book
Airlease Ltd.	AIRL	1.01	4.62	4.67	NMF	1.13	8.24	0.12
Willis Lease Finance Corp.	*WLFC	3.98	8.83	35.14	9.5	0.61	11.73	0.34
Peer Group Average					9.5	0.9		0.23
AeroCentury Inc.	ACY	3.78	1.54	5.8	5.5	0.63	12.27	0.31

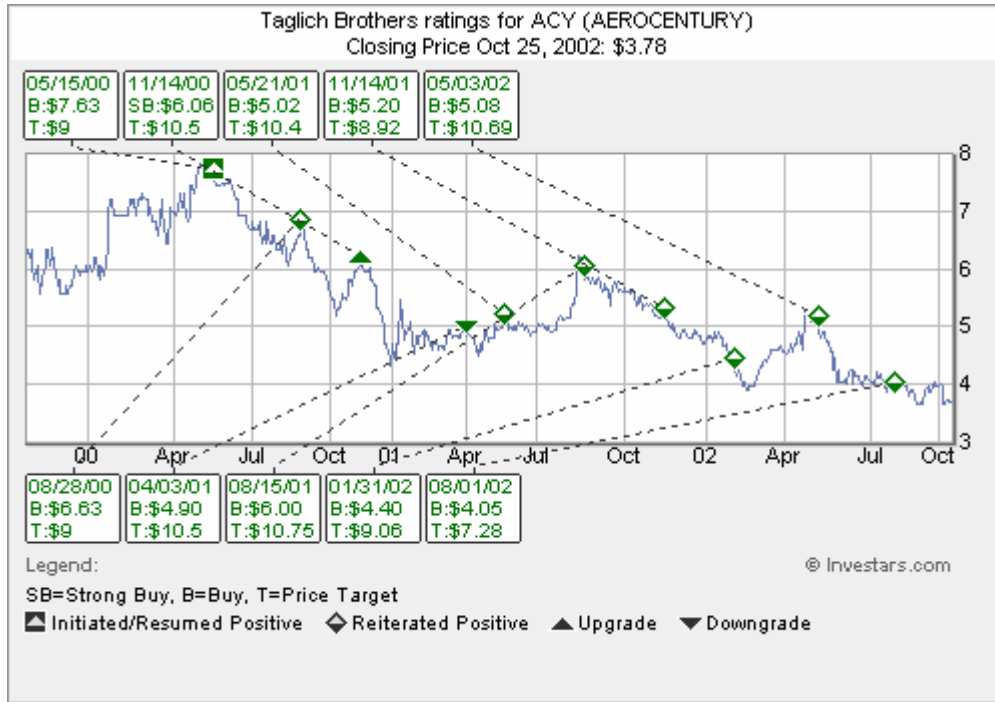
* WLFC sold a 15% stake to SAIRGroup for \$15 per share or 1.5x Book Value

Our price target is based on the average of the following valuation models:

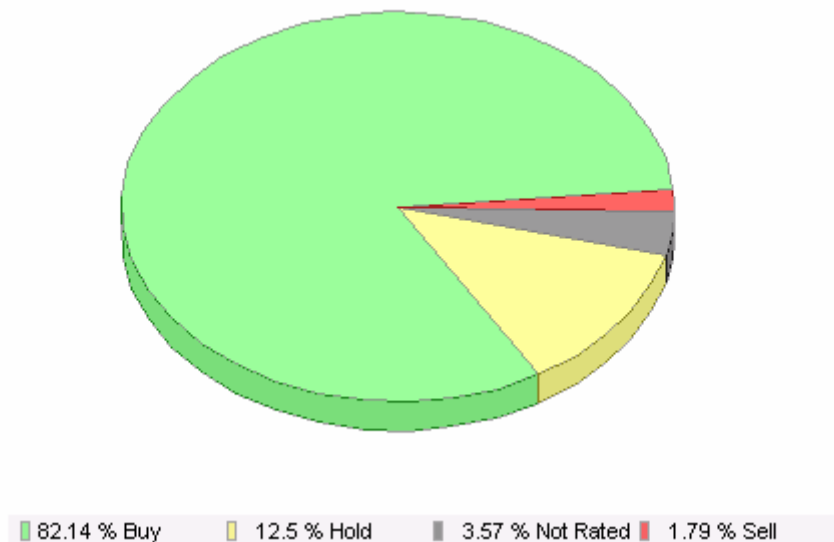
- An earnings per share multiple of 5.5X, which is the Company's current trailing twelve month earnings multiple applied to our 2003 earnings estimate of \$0.74 per share;
- A tangible book value multiple of 0.68X (is a discount to the Rental and Leasing Industry multiple of 1.36X – as of October 28, 2002 from Marketguide.com), applied to the Company's current book value of \$12.27.

We believe that it is prudent to discount the Rental and Leasing Industry's tangible book value multiple by 50%, since AeroCentury's market capitalization is less than \$10 million.

In our opinion, at current price levels, there is limited downside risk for investors, due to the intrinsic value of the Company's assets.



Taglich Brothers Current Ratings Distribution



Meaning of Ratings

Buy

We believe the Company is undervalued relative to its market and peers. We believe its risk reward ratio strongly advocates purchase of the stock relative to other stocks in the marketplace. Remember, with all equities there is always downside risk.

Speculative Buy

We believe that the long run prospects of the Company are positive. We believe its risk reward ratio advocates purchase of the stock. We feel the investment risk is higher than our typical “buy” recommendation. In the short run, the stock may be subject to high volatility and continue to trade at a discount to its market.

Neutral

We will remain neutral pending certain developments.

Underperform

We believe that the Company may be fairly valued based on its current status. Upside potential is limited relative to investment risk.

Sell Short

We believe that the Company is significantly overvalued based on its current status. The future of the Company's operations may be questionable and there is an extreme level of investment risk relative to reward.

Not rated

There is too much uncertainty in the Company's finances or business model for us to currently form an investment conclusion.

Some notable Risks within the Microcap Market

Stocks in the Microcap segment of the market have many risks that are not as prevalent in Large-cap, Blue Chips or even Small-cap stocks. Often it is these risks that cause Microcap stocks to trade at discounts to their peers. The most common of these risks is liquidity risk, which is typically caused by small trading floats and very low trading volume which can lead to large spreads and high volatility in stock price. In addition, Microcaps tend to have significant company specific risks that contribute to lower valuations. Investors need to be aware of the higher probability of financial default and higher degree of financial distress inherent in the microcap segment of the market.

Public Companies mentioned in this report:

Airlease Ltd.	(Nasdaq OTC:BB AIRL)
Willis Lease Finance Corp.	(NasdaqNM: WLFC)
American International Group	(NYSE: AIG)
CIT Group	(NYSE: CIT)
Tyco Inc.	(NYSE: TYC)

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AeroCentury Inc.

Taglich Brothers, Inc.

AeroCentury Inc.
Consolidated Balance Sheets *
(in thousands)

	Dec. '99 Full Year	Dec. '00 Full Year	Dec. '01 Full Year	March '02 1st Qtr	June '02 2nd Qtr	Sept. '02* 3rd Qtr
ASSETS						
Current assets:						
Cash & Equivalents	\$ 1,252	\$ 3,184	\$ 2,680	\$ 1,852	\$ 2,343	\$ 2,500
Deposits	5,419	6,864	6,987	6,474	6,283	6,500
Accounts Receivable	308	571	596	859	866	870
Note receivable	-	118	69	56	43	40
Prepaid Expense & Other	<u>359</u>	<u>617</u>	<u>651</u>	<u>743</u>	<u>668</u>	<u>700</u>
Total current assets	7,338	11,353	10,983	9,984	10,204	10,610
Deferred Tax Asset	-	-	-	-	-	-
Aircraft & engines, net of depreciation	<u>55,854</u>	<u>60,111</u>	<u>56,527</u>	<u>55,871</u>	<u>55,478</u>	<u>60,515</u>
Total assets	<u>\$ 63,192</u>	<u>\$ 71,465</u>	<u>\$ 67,510</u>	<u>\$ 65,856</u>	<u>\$ 65,682</u>	<u>\$ 71,125</u>
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts Payable and accrued expenses	\$ 907	\$ 1,885	\$ 1,642	\$ 1,203	\$ 1,292	\$ 1,500
Notes Payable and accrued interest	37,095	41,221	36,510	34,979	34,448	38,132
Maintenance deposits and accrued costs	4,390	6,310	5,209	5,034	4,904	5,500
Security deposits	1,785	1,814	1,718	1,825	1,870	2,500
Prepaid rent	<u>296</u>	<u>355</u>	<u>213</u>	<u>190</u>	<u>172</u>	<u>180</u>
Total current liabilities	<u>44,473</u>	<u>51,585</u>	<u>45,292</u>	<u>43,231</u>	<u>42,685</u>	<u>47,812</u>
Long-Term debt-net of current	-	-	-	-	-	-
Deferred Income Taxes	<u>3,228</u>	<u>2,716</u>	<u>3,356</u>	<u>3,464</u>	<u>3,571</u>	<u>3,600</u>
Total Liabilities	<u>47,700</u>	<u>54,301</u>	<u>48,648</u>	<u>46,695</u>	<u>46,255</u>	<u>51,412</u>
Stockholders' equity:						
Common stock, par value \$0.01; authorized 10,000,000 shares;	2	2	2	2	2	2
Paid-in capital	13,821	13,821	13,821	13,821	13,821	13,821
Retained earnings	2,173	3,844	5,543	5,842	6,107	6,394
Accumulated deficit	-	-	-	-	-	-
Treasury Stock, at cost	(504)	(504)	(504)	(504)	(504)	(504)
Total stockholders' equity	<u>15,491</u>	<u>17,163</u>	<u>18,862</u>	<u>19,161</u>	<u>19,426</u>	<u>19,713</u>
Total liabilities and stockholders' equity	<u>\$ 63,192</u>	<u>\$ 71,464</u>	<u>\$ 67,510</u>	<u>\$ 65,856</u>	<u>\$ 65,682</u>	<u>\$ 71,125</u>
SHARES OUT	1,607	1,607	1,607	1,607	1,607	1,607

* Third quarter ended September 30, 2002 numbers are Taglich Brothers estimates, except for Total Assets, Total Liabilities and Shareholders' equity, which were reported by AeroCentury Corp.

AeroCentury Inc.
Annual Income Statement
For the Years Ended December 31,
(in thousands)

	<u>FY1999</u>	<u>FY2000**</u>	<u>FY2001*</u>	<u>FY2002E</u>	<u>FY2003E</u>
Revenues:					
Rent Income	\$ 7,129	\$ 10,880	\$ 10,238	\$ 8,344	\$ 9,085
Gain(loss) on disposal of assets	98	747	327	-	-
Other Income	<u>153</u>	<u>481</u>	<u>667</u>	<u>119</u>	<u>100</u>
Total Revenues	7,380	12,108	11,232	8,463	9,185
Expenses:					
Management Fees	1,149	1,725	1,750	1,663	1,720
Depreciation	1,700	2,674	2,776	2,746	2,760
Interest	1,534	3,471	2,866	2,021	2,245
SG&A	582	494	434	518	545
Maintenance	374	763	859	11	200
Provision for impairment in value of aircraft	<u>-</u>	<u>463</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Expenses	5,339	9,590	8,684	6,960	7,470
Operating Income	<u>2,041</u>	<u>2,517</u>	<u>2,548</u>	<u>1,503</u>	<u>1,715</u>
<i>Operating Margin</i>	27.66%	20.79%	22.68%	17.76%	18.67%
Taxes(Benefit)	<u>636</u>	<u>846</u>	<u>849</u>	<u>508</u>	<u>573</u>
<i>Tax Rate</i>	31.14%	33.61%	33.32%	33.78%	33.41%
Net Income	<u>\$ 1,405</u>	<u>\$ 1,671</u>	<u>\$ 1,699</u>	<u>\$ 996</u>	<u>\$ 1,142</u>
EPS-fully diluted includes insurance settlement	<u>\$ 0.90</u>	<u>\$ 1.08</u>	<u>\$ 1.10</u>	<u>\$ 0.65</u>	<u>\$ 0.74</u>
Avg Shares Out-fully diluted	<u>1,564</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>
Margin Analysis					
Gross Profit	6,231	10,383	9,482	6,801	7,465
GPM	84.4%	85.8%	84.4%	80.4%	81.3%
NI/Rev	19.0%	13.8%	15.1%	11.8%	12.4%
NI/Rent Income	19.7%	15.4%	16.6%	11.9%	12.6%
Total Exp/Rev	72.3%	79.2%	77.3%	82.2%	81.3%
As Per Cent of Rent Income					
Expenses:					
Management Fees	16.12%	15.86%	17.09%	19.93%	18.93%
Depreciation	23.85%	24.58%	27.12%	32.91%	30.38%
Interest	21.52%	31.91%	27.99%	24.22%	24.71%
SG&A	8.16%	4.54%	4.24%	6.21%	6.00%
Total Expenses	74.90%	88.15%	84.83%	83.41%	82.22%
Percent Change Year/Year					
Rent Income	104.01%	52.62%	-5.91%	-17.80%	8.87%
Operating Income	-0.17%	23.34%	1.21%	-40.45%	14.07%
Net Income	18.09%	18.92%	1.64%	-41.40%	14.70%

* Included in other income is an insurance settlement gain of \$0.35 million or \$0.15 per share. Excluding the gain full year 2001 earnings per share was 0.95.

** Includes a write-down of two aircraft to market value

AeroCentury Inc.
Quarterly Income Statement
For the Year Ended December 31, 2001
(in thousands)

	<u>(3/01) Q1A</u>	<u>(6/01) Q2A</u>	<u>(9/01) Q3A</u>	<u>(12/01) Q4A</u>	FY2001 A
Revenues:					
Rent Income	\$ 2,759	\$ 2,632	\$ 2,456	\$ 2,304	\$ 10,151
Gain(loss) on disposal of assets	-	-	-	327	327
Other Income **	<u>111</u>	<u>74</u>	<u>423</u>	<u>147</u>	<u>754</u>
Total Revenues	2,870	2,706	2,879	2,777	11,232
Expenses:					
Management Fees	448	440	439	428	1,758
Depreciation	698	710	706	689	2,790
Interest	844	724	663	570	2,800
SG&A	107	112	114	164	498
Maintenance	<u>-</u>	<u>(14)</u>	<u>155</u>	<u>720</u>	<u>862</u>
Total Expenses	2,097	1,963	2,077	2,571	8,707
Operating Income	<u>773</u>	<u>743</u>	<u>802</u>	<u>206</u>	<u>2,525</u>
<i>Operating Margin</i>	26.93%	27.47%	27.86%	7.43%	22.48%
Taxes(Benefit)	<u>264</u>	<u>239</u>	<u>272</u>	<u>52</u>	<u>826</u>
<i>Tax Rate</i>	34.10%	32.09%	33.89%	25.09%	32.71%
Net Income	<u>\$ 509</u>	<u>\$ 505</u>	<u>\$ 530</u>	<u>\$ 224</u>	<u>\$ 1,699</u>
EPS-fully diluted -- Includes insurance settlement	<u>\$ 0.33</u>	<u>\$ 0.33</u>	<u>\$ 0.34</u>	<u>\$ 0.14</u>	<u>\$ 1.10</u>
Avg Shares Out-fully diluted	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>
Margin Analysis					
Gross Profit	2,422	2,263	2,440	2,349	9,474
GPM	84.4%	83.6%	84.8%	84.6%	84.3%
NI/Rev	17.7%	18.7%	18.4%	8.0%	15.1%
NI/Rent Income	18.5%	19.2%	21.6%	9.7%	16.7%
Total Exp/Rev	73.1%	72.5%	72.1%	92.6%	77.5%
As Per Cent of Rent Income					
Expenses:					
Management Fees	16.24%	16.82%	17.87%	18.59%	17.32%
Depreciation	25.29%	26.51%	28.73%	29.89%	27.48%
Interest	30.59%	27.50%	27.00%	24.73%	27.59%
SG&A	3.89%	4.27%	4.63%	7.12%	4.90%
Total Expenses	76.00%	74.55%	84.57%	111.60%	85.78%
Percent Change Year/Year					
Rent Income	5.95%	-5.27%	-11.20%	-18.14%	-6.70%
Operating Income	7.06%	-41.98%	-24.28%	-30.67%	0.29%
Net Income	11.25%	-44.08%	-25.26%	0.00%	1.65%

** Included in third quarter results is an insurance settlement gain of \$0.35 million pre-tax or \$0.15 per share post tax. Excluding the gain full year earnings per share were \$0.95.

AeroCentury Inc.
Quarterly Income Statement
For the Year Ended December 31, 2002
(in thousands)

	<u>(3/02) Q1A</u>	<u>(6/02) Q2</u>	<u>(9/02) Q3E*</u>	<u>(12/02) Q4E</u>	<u>FY2002 E</u>
Revenues:					
Rent Income	\$ 2,194	\$ 2,230	\$ 1,946	\$ 1,975	\$ 8,344
Other Income	<u>31</u>	<u>27</u>	<u>30</u>	<u>30</u>	<u>119</u>
Total Revenues	2,225	2,257	1,976	2,005	8,463
Expenses:					
Management Fees	421	417	410	415	1,663
Depreciation	681	685	690	690	2,746
Interest	468	470	539	545	2,021
SG&A	129	130	130	130	518
Maintenance	<u>76</u>	<u>149</u>	<u>(214)</u>	<u>-</u>	<u>11</u>
Total Expenses	1,774	1,851	1,555	1,780	6,960
Operating Income	<u>451</u>	<u>406</u>	<u>421</u>	<u>225</u>	<u>1,503</u>
<i>Operating Margin</i>	20.29%	17.99%	21.30%	11.22%	17.76%
Taxes(Benefit)	<u>152</u>	<u>141</u>	<u>135</u>	<u>80</u>	<u>508</u>
<i>Tax Rate</i>	33.62%	34.75%	32.07%	35.56%	33.78%
Net Income	<u>\$ 300</u>	<u>\$ 265</u>	<u>\$ 286</u>	<u>\$ 145</u>	<u>\$ 996</u>
EPS-fully diluted	<u>\$ 0.19</u>	<u>\$ 0.17</u>	<u>\$ 0.19</u>	<u>\$ 0.09</u>	<u>\$ 0.65</u>
Avg Shares Out-fully diluted	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>
Margin Analysis					
Gross Profit	1,804	1,840	1,566	1,590	6,801
GPM	81.1%	81.5%	79.3%	79.3%	80.4%
NI/Rev	13.5%	11.7%	14.5%	7.2%	11.8%
NI/Rent Income	13.7%	11.9%	14.7%	7.3%	11.9%
Total Exp/Rev	79.7%	82.0%	78.7%	88.8%	82.2%
As Per Cent of Rent Income					
Expenses:					
Management Fees	19.18%	18.70%	21.07%	21.01%	19.93%
Depreciation	31.03%	30.73%	35.46%	34.94%	32.91%
Interest	21.31%	21.07%	27.70%	27.59%	24.22%
SG&A	5.87%	5.81%	6.68%	6.58%	6.21%
Total Expenses	80.85%	83.01%	79.91%	90.13%	83.41%
Percent Change Year/Year					
Rent Income	-20.49%	-15.29%	-47.52%	9.08%	-40.45%

* Total revenues, net income and EPS are reported numbers from AeroCentury. All other numbers are Taglich Brothers estimates.

AeroCentury Inc.
Quarterly Income Statement
For the Year Ended December 31, 2003
(in thousands)

	<u>(3/03) Q1E</u>	<u>(6/03) Q2E</u>	<u>(9/03) Q3E</u>	<u>(12/03) Q4E</u>	<u>FY2003 E</u>
Revenues:					
Rent Income	\$ 2,125	\$ 2,225	\$ 2,300	\$ 2,435	\$ 9,085
Other Income	<u>25</u>	<u>25</u>	<u>25</u>	<u>25</u>	<u>100</u>
Total Revenues	2,150	2,250	2,325	2,460	9,185
Expenses:					
Management Fees	420	425	435	440	1,720
Depreciation	690	690	690	690	2,760
Interest	550	555	565	575	2,245
SG&A	<u>135</u>	<u>135</u>	<u>135</u>	<u>140</u>	<u>545</u>
Total Expenses	1,845	1,855	1,875	1,895	7,470
Operating Income	<u>305</u>	<u>395</u>	<u>450</u>	<u>565</u>	<u>1,715</u>
<i>Operating Margin</i>	14.19%	17.56%	19.35%	22.97%	18.67%
Taxes(Benefit)	<u>100</u>	<u>133</u>	<u>150</u>	<u>190</u>	<u>573</u>
<i>Tax Rate</i>	32.79%	33.67%	33.33%	33.63%	33.41%
Net Income	<u>\$ 205</u>	<u>\$ 262</u>	<u>\$ 300</u>	<u>\$ 375</u>	<u>\$ 1,142</u>
EPS-fully diluted	<u>\$ 0.13</u>	<u>\$ 0.17</u>	<u>\$ 0.19</u>	<u>\$ 0.24</u>	<u>\$ 0.74</u>
Avg Shares Out-fully diluted	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>	<u>1,543</u>
Margin Analysis					
Gross Profit	1,730	1,825	1,890	2,020	7,465
GPM	80.5%	81.1%	81.3%	82.1%	81.3%
NI/Rev	9.5%	11.6%	12.9%	15.2%	12.4%
NI/Rent Income	9.6%	11.8%	13.0%	15.4%	12.6%
Total Exp/Rev	85.8%	82.4%	80.6%	77.0%	81.3%
As Per Cent of Rent Income					
Expenses:					
Management Fees	19.76%	18.91%	18.93%	18.07%	18.93%
Depreciation	32.47%	30.00%	30.38%	25.67%	27.52%
Interest	25.88%	24.57%	24.71%	24.02%	24.60%
SG&A	6.35%	5.87%	6.00%	5.75%	5.94%
Total Expenses	86.82%	81.52%	82.22%	75.56%	79.20%
Percent Change Year/Year					
Rent Income	-3.13%	-0.22%	18.20%	23.29%	8.87%
Operating Income	-32.44%	-2.73%	6.91%	151.11%	14.07%
Net Income	-31.60%	-1.12%	4.92%	158.62%	14.70%