

Taglich Brothers, Inc.

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Research Report Update

Lifeway Foods, Inc.

Rating: Speculative Buy

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LWAY \$5.70 - (NasdaqNM)

November 26, 2001

	FYE (12/98)	FYE (12/99)	FYE (12/00)	FYE (12/01)	FYE (12/02)
Revenues (in millions)	\$6.8	\$7.9	\$9.2	\$10.7	\$12.2
Earnings per share (diluted)	\$0.20	\$0.17	\$0.21	\$0.25	\$0.31
52week range	8.00 – 4.25		Fiscal year ends:	December	
Shares outstanding	4.32 million		Revenue/shares (TTM)	\$2.40	
Trading float	2.03 million		Price/Sales (TTM)	2.4X	
Insider ownership	53%		Price/Sales (2002)	2.0X	
Tangible Book value/shr <small>a/o 9-30-01</small>	\$2.47		Price/Earnings (2001)	22.8X	
Price/Book	2.3X		Price/Earnings (2002)	18.4X	

Lifeway Foods, Inc., based in Morton Grove, Illinois is a manufacturer of cultured, probiotic and functional food products in the health food industry, and is America's leading supplier of the cultured dairy product known as kefir. Their products are sold to health conscious consumers through health food stores and to the mass-market consumers through supermarkets. They currently have about 45 employees. Web-site address is: www.kefir.com

Key investment considerations:

- We are maintaining coverage of Lifeway Foods, Inc. (LWAY) with a Speculative Buy recommendation and a twelve-month price target of \$9.86 per share. We believe this equity has solid upside potential based on our 2002 earnings estimate and discounted cash flow model.
- Lifeway's primary products are positioned to take advantage of the functional food market. The functional food market has annual sales of \$15 to \$130 billion, depending on how the market is defined. We believe the functional foods market, which is likely to expand, provides the Company with excellent growth potential over the next three to five years.
- For the third quarter, revenues increased by 16.6% to \$2.66 million and net income was \$0.240 million or \$0.06 per diluted share.
- We anticipate revenues will grow by approximately 16.9% to \$10.72 million in 2001 and reach \$12.2 million in 2002. This growth should be achieved through the Company's marketing efforts and recently introduced organic product line.
- We believe that net income will be \$1.06 million or \$0.25 per diluted share in 2001 and increase to \$1.32 million or \$0.31 per diluted share in 2002. We anticipate that earnings growth for 2002 will be achieved through operating margin improvements. Our current operating margin estimates are for 17.2% in 2001 and 18.1 in 2002.

* Please view our disclaimer located at the end of the text portion of this report.

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The Company

Lifeway Foods, Inc. (LWAY) was founded in 1986 and is based in Morton Grove, Illinois. The Company manufactures a cultured dairy beverage called kefir and also develops kefir related products at its two manufacturing facilities. The Company's 50,000-square foot facility is the largest kefir manufacturing facility in the United States.

LWAY distributes its products in Illinois through nine company owned trucks directly to 1,200-plus stores that include major retail chains such as Jewel Food Stores, Dominick's Finer Foods, Wild Oats Markets, Treasure Island Food Marts, Whole Foods, Cub Foods and Butera Food Stores. In the United States, the Company distributes its products to over 8,000 stores. Also, the Company's products are distributed internationally by exporting to Canada and Russia.

Recent Financials

The Company reported that revenues for the third quarter of 2001 increased by approximately 17% to \$2.66 million, versus \$2.28 million in the third quarter of 2000. The increase was primarily attributable to the Company's marketing program for its various Kefir-based products and SoyTreat™ product and the start of its organic product rollout. EBITDA for the third quarter increased by 7.5% to \$0.546 million versus \$0.508 million in the third quarter of 2000.

Net income for the quarter was \$0.240 million or \$0.06 per diluted share, versus \$0.276 million or \$0.06 per diluted share. However, net income was shy of our estimate of \$0.280 million. The primary reason for the shortfall was gross margins of 39.2% versus our estimate of 41.2%. The lower than anticipated gross margins for the quarter were primarily due to increased shipping costs, raw material and utility costs.

At the end of the third quarter, cash, cash equivalents and marketable securities were \$5.82 million and working capital was \$7 million. The Company's long-term liabilities have decreased to \$0.508 million from \$1.16 million in the prior year. The decrease in long-term liabilities is the result of the reclassification of a mortgage note payable in November 2001 to current liabilities. The Company intends to refinance the note before it matures. We believe that the Company will be able to fund its sales growth from internal operations for the foreseeable future.

Kefir

Kefir, which originated centuries ago in Eastern Europe, is a cultured milk drink with a slightly acidic taste and has a consistency very similar to that of a milkshake. It is made with probiotic cultures obtained from the kefir grain, which is a complex and specific mixture of bacteria. Kefir is similar to, but distinct from, yogurt because the fermentation process produces a less sour tasting product and less sugar is required. Therefore, the end product contains fewer calories.

Lifeway Kefir contains seven active "friendly" microorganisms and is probiotic in nature because it promotes the growth of those microorganisms naturally. The product is a good source of calcium, protein, minerals, and vitamins (i.e. B-complex vitamins). It is highly digestible due to its acidity and enzymes.

Industry and Competition

Functional and probiotic foods form a segment within the food industry that has been growing in popularity. Foods in this segment include natural functional foods (i.e. cranberry juice, green tea, etc.), foods and ingredients for specific health use, formulas for infants and the elderly, medical foods, nutraceuticals and drug foods. Therefore, depending on the definition, Lifeway Foods' target market ranges from \$15 billion to \$130 billion. The two primary factors that continue to drive growth in this segment of the food industry are the perception of nutrition as a tool for disease prevention and the self-treatment of various health concerns, and an aging population.

The Company faces very little direct competition in the United States for its drinkable kefir product, although the Company's kefir-based products are subject to competition from other yogurt and dairy products. Many producers of yogurt and other dairy products are well established and have greater financial resources than Lifeway Foods.

Outlook

Lifeway Foods has expanded its line of products by introducing a new organic kefir product line. The Lifeway Organic™ kefir and cheese product line builds upon the Company's non-dairy SoyTreat™ products, thus allowing the Company the opportunity to broaden its customer base. We believe that this new product line will impact revenues during the fourth quarter of 2001.

Lifeway continues to grow revenues through its marketing program and distribution channels. The Company's marketing program relies on advertising in local newspapers, primarily in the Chicago area, and in magazines such as *Self*, in order to educate consumers about the health benefits of Kefir.

In 2001, the most significant development for the Company's distribution channel was the addition of Jelian Foods, Inc. of Canada. Jelian Foods is distributing the Company's SoyTreat™ product in Canada and also has the opportunity to distribute other products made by Lifeway Foods. Jelian Foods distributes natural and specialty products to over 500 stores in Canada, including mainstream grocery store chains.

We believe that revenues should grow to \$10.7 million in 2001 and \$12.2 million in 2002, from \$9.2 million in 2000, primarily due to the Company's:

- Recently introduced organic product line;
- Continued marketing efforts, which includes educating consumers about the potential beneficial uses of Kefir in the replenishment of 'good' bacteria in a persons intestinal system especially after taking antibiotics or consuming alcohol;
- Continued efforts to expand the distribution channel, which may include regional supermarket chains and/or regional stores super-center type stores.

Other Considerations

Danone Foods, Inc. the U.S. subsidiary of Groupe Danone of Paris, France, has a 20% ownership interest in the Company. A support agreement was entered into stating that each party would not compete with each other during the term of the agreement and for three years after termination of the agreement with respect to certain yogurt, cheese and kefir products.

The Company closed its Russian theme restaurant and supper club facility. Management believes that the decision to close the restaurant should allow them to focus on its core kefir manufacturing business. Also, the Company is involved in a pending "eminent domain" lawsuit regarding the property upon which this restaurant resides.

On November 9, 2001, Fresh Made, Inc. amended a previously filed lawsuit against Lifeway Foods in regard to abuse of process, restraint of trade, unfair competition, interference with business relationships, etc. The Company believes this lawsuit is without merit and is in retaliation to Lifeway's efforts in enforcing its rights under a settlement agreement, which the two parties entered into in connection with a prior trademark infringement lawsuit filed against Fresh Made.

An equity-specific concern relates to liquidity. Based on our calculations, since the beginning of 2001, the average daily-volume has been approximately 1,800 shares. Investors need to be aware that by nature, a thinly traded equity can have significant price volatility.

Conclusion

We are maintaining our coverage of Lifeway Foods, Inc., with a Speculative Buy recommendation and a twelve-month price target of \$9.86 per share. Our price target is based on the valuation models, which uses our earnings

per share estimate for 2002 and EBITDA as a proxy for cash flow. It should be noted that the Company's EBITDA will not be impacted by FASB's new accounting rule for goodwill amortization since they do not have any goodwill related to acquisitions.

We believe the Company will earn \$0.25 per diluted share, on revenues of \$10.7 million for 2001 and \$0.31 per diluted share on revenues of \$12.2 million for 2002. Our revenue estimate for 2002 represents a compounded annual growth rate of 15.5% based on the \$7.9 million in revenues that the Company reported in 1999. Based on our model, we expect EBITDA to be \$2.26 million in 2001 and \$2.69 million in 2002. We expect EBITDA to grow at a compounded annual rate of approximately 12.3% through 2004.

We believe Lifeway Foods is undervalued based on our earnings for 2002 and discounted cash flow model. In our opinion, the primary reason for the Company's undervaluation is the lack of Wall Street coverage and lack of investor knowledge about Kefir. Until consumers and investors are educated about the potential benefits of kefir and kefir based products, the Company is likely to remain undervalued.

We obtained our price target by averaging the following valuation models:

- A 24.9X P/E (based on the trailing twelve month average for the Food Processing Industry) applied to our 2002 earnings per share estimate of \$0.31. This provides a valuation of \$7.72 per share;
- Our discounted cash flow model, using EBITDA as a proxy for cash flow and a 10% discount factor using the estimated five year growth rate for the food processing industry. This provides a valuation of \$11.99 per share.



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Lifeway Foods, Inc.
Consolidated Balance Sheets
(in thousands)

	Dec. 1998 Full Year	Dec. 1999 Full Year	Dec. 2000 Full Year	Mar. 2001 1st Qtr	Jun. 2001 2nd Qtr	Sept. 2001 3rd Qtr
ASSETS						
Current assets:						
Cash and cash equivalents	\$ 628	\$ 4,641	\$ 1,437	\$ 1,832	\$ 918	\$ 416
Marketable securities	340	1,564	4,850	4,279	5,454	5,403
Accounts receivable, net	847	966	1,182	1,437	1,315	1,499
Other receivables	16	57	-	5	23	27
Inventories	852	844	920	795	924	820
Prepaid expenses and other assets	12	-	-	-	-	-
Deferred income taxes	37	52	167	169	133	450
Total current assets	<u>2,732</u>	<u>8,124</u>	<u>8,556</u>	<u>8,518</u>	<u>8,766</u>	<u>8,615</u>
Property, plant and equipment, net	4,148	4,528	5,020	5,028	5,008	4,981
Intangible assets, net	10	5	-	-	-	-
Total assets	<u>\$ 6,890</u>	<u>\$ 12,658</u>	<u>\$ 13,575</u>	<u>\$ 13,546</u>	<u>\$ 13,774</u>	<u>\$ 13,596</u>
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Current maturities of notes payable	85	92	706	688	667	656
Accounts payable	514	480	518	594	577	506
Accrued expenses	166	192	242	175	192	225
Taxes payable	-	-	65	93	124	203
Total current liabilities	<u>765</u>	<u>764</u>	<u>1,531</u>	<u>1,550</u>	<u>1,560</u>	<u>1,590</u>
Long-term liabilities	1,315	1,234	529	523	517	508
Deferred income taxes	172	248	376	382	383	397
Stockholders' equity:						
Common stock, no par value; authorized 10,000,000 shares	1,427	6,509	6,509	6,509	6,509	6,509
Stock subscription receivable	-	(15)	(15)	(15)	(15)	(15)
Retained earnings	3,241	3,924	4,851	5,180	5,412	5,652
Accumulated other comprehensive income, net of tax	(12)	(7)	(205)	(583)	(591)	(1,046)
Treasury stock, at cost	(19)	-	-	-	-	-
Total stockholders' equity	<u>4,638</u>	<u>10,411</u>	<u>11,140</u>	<u>11,091</u>	<u>11,315</u>	<u>11,100</u>
Total liabilities and stockholders' equity	<u>\$ 6,889</u>	<u>\$ 12,657</u>	<u>\$ 13,575</u>	<u>\$ 13,546</u>	<u>\$ 13,774</u>	<u>\$ 13,596</u>
SHARES OUT	3,786	4,318	4,318	4,318	4,318	4,318

Lifeway Foods, Inc.
Annual Income Statement Model
For the Years Ended December 31,
(in thousands)

	<u>FY1997</u>	<u>FY1998</u>	<u>FY1999</u>	<u>FY2000</u>	<u>FY2001E</u>	<u>FY2002E</u>
Sales	\$ 5,961	\$ 6,795	\$ 7,908	\$ 9,177	\$ 10,723	\$ 12,200
Cost of goods sold	<u>3,435</u>	<u>3,697</u>	<u>4,665</u>	<u>5,308</u>	<u>6,430</u>	<u>7,300</u>
Gross Profit	2,526	3,098	3,243	3,869	4,294	4,900
<i>Gross Margins</i>	42.38%	45.59%	41.01%	42.16%	40.04%	40.16%
Sales, general and administrative	<u>1,486</u>	<u>1,759</u>	<u>2,178</u>	<u>2,707</u>	<u>2,798</u>	<u>2,975</u>
<i>EBITDA</i>	1,316	1,730	1,506	1,772	2,261	2,685
Operating Income	1,040	1,339	1,065	1,162	1,495	1,925
<i>Operating Margin</i>	17.45%	19.71%	13.47%	12.66%	13.94%	15.78%
Other Income (Expense)						
Interest income	47	38	110	369	240	250
Interest expense	(124)	(106)	(112)	(93)	(93)	(52)
Gain on sale of marketable securities	-	35	7	15	202	80
Rental income	214	-	-	-	-	-
Total Other Income (Expense)	<u>137</u>	<u>(33)</u>	<u>5</u>	<u>291</u>	<u>349</u>	<u>278</u>
Pre-Tax Income	1,177	1,306	1,070	1,453	1,844	2,203
<i>Pre-Tax Margins</i>	19.75%	19.22%	13.53%	15.84%	17.20%	18.06%
Income Tax Expense (Benefit)	<u>477</u>	<u>543</u>	<u>387</u>	<u>526</u>	<u>781</u>	<u>885</u>
<i>Tax Rate</i>	40.51%	41.60%	36.21%	36.21%	42.37%	40.17%
Net Income	<u>\$ 700</u>	<u>\$ 763</u>	<u>\$ 682</u>	<u>\$ 927</u>	<u>\$ 1,063</u>	<u>\$ 1,318</u>
EPS -- Fully Diluted	<u>\$ 0.19</u>	<u>\$ 0.20</u>	<u>\$ 0.17</u>	<u>\$ 0.21</u>	<u>\$ 0.25</u>	<u>\$ 0.31</u>
Avg Shares Out-Fully Diluted	<u>3,776</u>	<u>3,781</u>	<u>3,933</u>	<u>4,318</u>	<u>4,318</u>	<u>4,315</u>
Percent of Revenue						
Cost of Revenues	57.62%	54.41%	58.99%	57.84%	59.96%	59.84%
Sales, General and Administrative expenses	24.93%	25.88%	27.54%	29.50%	26.10%	24.39%
YEAR / YEAR GROWTH						
Total Revenues		13.99%	16.37%	16.05%	16.85%	13.77%
Operating Income		28.80%	-20.49%	9.12%	28.67%	28.74%
Pre-Tax Income		10.94%	-18.08%	35.86%	26.89%	19.45%
Net Income		8.90%	-10.51%	35.85%	14.64%	24.01%

Lifeway Foods, Inc.
Quarterly Income Statement Model
For the Years Ended December 31, 2000
(in thousands)

	<u>Q1(03/00)</u>	<u>Q2 (06/00)</u>	<u>Q3 (09/00)</u>	<u>Q4 (12/00)</u>	FY2000
Sales	\$ 2,273	\$ 2,287	\$ 2,284	\$ 2,333	\$ 9,177
Cost of goods sold	<u>1,137</u>	<u>1,288</u>	<u>1,077</u>	<u>1,805</u>	<u>5,308</u>
Gross Profit	1,136	999	1,206	528	3,869
<i>Gross Margins</i>	49.98%	43.67%	52.83%	22.62%	42.16%
Sales, general and administrative	<u>910</u>	<u>883</u>	<u>851</u>	<u>64</u>	<u>2,707</u>
<i>EBITDA</i>	382	274	508	599	1,772
Operating Income	226	116	356	464	1,162
<i>Operating Margin</i>	9.96%	5.08%	15.57%	19.89%	12.66%
Other Income (Expense)					
Interest income	26	86	85	173	369
Interest expense	(25)	(21)	(21)	(25)	(93)
Gain on sale of marketable securities	82	120	61	(248)	15
Total Other Income (Expense)	<u>82</u>	<u>185</u>	<u>125</u>	<u>(100)</u>	<u>291</u>
Pre-Tax Income	308	301	481	364	1,453
<i>Pre-Tax Margins</i>	13.56%	13.15%	21.04%	15.59%	15.84%
Income Tax Expense (Benefit)	<u>119</u>	<u>116</u>	<u>205</u>	<u>86</u>	<u>526</u>
<i>Tax Rate</i>	38.73%	38.73%	42.62%	23.53%	36.21%
Net Income	<u>\$ 189</u>	<u>\$ 184</u>	<u>\$ 276</u>	<u>\$ 278</u>	<u>\$ 927</u>
EPS -- Fully Diluted	<u>\$ 0.04</u>	<u>\$ 0.04</u>	<u>\$ 0.06</u>	<u>\$ 0.06</u>	<u>\$ 0.21</u>
Avg Shares Out-Fully Diluted	<u>4,318</u>	<u>4,318</u>	<u>4,318</u>	<u>4,318</u>	<u>4,318</u>
Percent of Revenue					
Cost of Revenues	50.02%	56.33%	47.17%	77.38%	57.84%
Sales, General and Administrative expenses	40.02%	38.59%	37.26%	2.73%	29.50%
YEAR / YEAR GROWTH					
Total Revenues	22.63%	12.13%	14.10%	15.90%	16.05%

Lifeway Foods, Inc.
Quarterly Income Statement Model
For the Years Ended December 31, 2001
(in thousands)

	Q1(03/01)	Q2 (06/01)	Q3 (09/01)	Q4 (12/01)E	FY2001E
Sales	\$ 2,636	\$ 2,750	\$ 2,662	\$ 2,675	\$ 10,723
Cost of goods sold	1,547	1,645	1,618	1,620	6,430
Gross Profit	1,089	1,105	1,045	1,055	4,294
<i>Gross Margins</i>	41.31%	40.18%	39.24%	39.44%	40.04%
Sales, general and administrative	657	773	693	675	2,798
<i>EBITDA</i>	612	528	546	575	2,261
Operating Income	432	331	352	380	1,495
<i>Operating Margin</i>	16.39%	12.05%	13.22%	14.21%	13.94%
Other Income (Expense)					
Interest income	72	51	57	60	240
Interest expense	(25)	(30)	(21)	(18)	(93)
Gain on sale of marketable securities	85	29	58	30	202
Total Other Income (Expense)	132	50	95	72	349
Pre-Tax Income	564	381	447	452	1,844
<i>Pre-Tax Margins</i>	21.39%	13.87%	16.79%	16.90%	17.20%
Income Tax Expense (Benefit)	235	149	207	190	781
<i>Tax Rate</i>	41.72%	39.09%	46.33%	42.04%	42.37%
Net Income	\$ 329	\$ 232	\$ 240	\$ 262	\$ 1,063
EPS -- Fully Diluted	\$ 0.08	\$ 0.05	\$ 0.06	\$ 0.06	\$ 0.25
Avg Shares Out-Fully Diluted	4,318	4,318	4,318	4,318	4,318
Percent of Revenue					
Cost of Revenues	58.69%	59.82%	60.76%	60.56%	59.96%
Sales, General and Administrative expenses	24.93%	28.13%	26.02%	25.23%	26.10%
YEAR / YEAR GROWTH					
Total Revenues	16.00%	20.22%	16.58%	14.65%	16.85%
Operating Income	90.80%	185.42%	-1.04%	-18.11%	28.67%
Pre-Tax Income	82.98%	26.77%	-7.01%	24.25%	26.89%
Net Income	74.05%	26.02%	-13.02%	-5.82%	14.64%

Lifeway Foods, Inc.
Quarterly Income Statement Model
For the Years Ended December 31, 2002
(in thousands)

	Q1(03/02)E	Q2 (06/02)E	Q3 (09/02)E	Q4 (12/02)E	FY2002E
Sales	\$ 2,875	\$ 2,975	\$ 3,150	\$ 3,200	\$ 12,200
Cost of goods sold	1,700	1,750	1,900	1,950	7,300
Gross Profit	1,175	1,225	1,250	1,250	4,900
<i>Gross Margins</i>	40.87%	41.18%	39.68%	39.06%	40.16%
Sales, general and administrative	700	725	765	785	2,975
<i>EBITDA</i>	665	690	675	655	2,685
Operating Income	475	500	485	465	1,925
<i>Operating Margin</i>	16.52%	16.81%	15.40%	14.53%	15.78%
Other Income (Expense)					
Interest income	60	60	65	65	250
Interest expense	(17)	(15)	(12)	(8)	(52)
Gain on sale of marketable securities	20	20	20	20	80
Total Other Income (Expense)	63	65	73	77	278
Pre-Tax Income	538	565	558	542	2,203
<i>Pre-Tax Margins</i>	18.71%	18.99%	17.71%	16.94%	18.06%
Income Tax Expense (Benefit)	217	227	224	217	885
<i>Tax Rate</i>	40.33%	40.18%	40.14%	40.04%	40.17%
Net Income	\$ 321	\$ 338	\$ 334	\$ 325	\$ 1,318
EPS -- Fully Diluted	\$ 0.07	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.31
Avg Shares Out-Fully Diluted	4,315	4,315	4,315	4,315	4,315
Percent of Revenue					
Cost of Revenues	59.13%	58.82%	60.32%	60.94%	59.84%
Sales, General and Administrative expenses	24.35%	24.37%	24.29%	24.53%	24.39%
YEAR / YEAR GROWTH					
Total Revenues	9.05%	8.19%	18.32%	19.63%	13.77%
Operating Income	9.96%	50.85%	37.84%	22.37%	28.74%
Pre-Tax Income	-4.62%	48.17%	24.87%	19.91%	19.45%
Net Income	-2.35%	45.54%	39.25%	24.05%	24.01%

Lifeway Foods, Inc.
Cash Flow Statement
(in thousands)

	<u>FY1998A</u>	<u>FY1999A</u>	<u>FY2000A</u>	<u>Q3 2001A</u>
<i>Cash Flows from Operating Activities</i>				
Net Income	\$ 763	\$ 682	\$ 927	\$ 801
Depreciation and amortization	391	441	610	571
Amortization of discounts on securities	-	(7)	-	-
Gain on sale of marketable securities	(35)	(7)	(15)	(172)
Issuance of common stock in exchange for services rendered	31	-	-	-
Decrease in allowance for doubtful accounts	(48)	-	-	-
Deferred income taxes	115	54	150	(262)
	<u>1,217</u>	<u>1,165</u>	<u>1,672</u>	<u>938</u>
<i>Changes In:</i>				
Accounts receivable	19	(118)	(216)	(317)
Other receivables	(1)	(41)	57	(27)
Inventories	(237)	8	(76)	100
Prepaid expenses and other assets	(4)	12	-	-
Accounts payable	119	(34)	38	(12)
Accrued expenses	(262)	26	50	(18)
Taxes payable	-	-	65	138
Net Changes in Working Capital	<u>(366)</u>	<u>(148)</u>	<u>(83)</u>	<u>(135)</u>
Net cash Provided by Operations	<u>850</u>	<u>1,017</u>	<u>1,589</u>	<u>804</u>
<i>Cash Flows from Investing Activities</i>				
Purchase of marketable securities	(305)	(1,846)	(8,808)	(7,118)
Sale of marketable securities	218	646	5,202	5,897
Purchase of property, plant and equipment	(593)	(794)	(1,096)	(533)
Net cash used in Investing	<u>(680)</u>	<u>(1,994)</u>	<u>(4,702)</u>	<u>(1,754)</u>
<i>Cash Flows from Financing Activities</i>				
Repayment of notes payable	(92)	(96)	(91)	(71)
Proceeds from issuance of common stock	-	5,138	-	-
Stock issuance costs	-	(52)	-	-
Net cash provided by Financing	<u>(92)</u>	<u>4,990</u>	<u>(91)</u>	<u>(71)</u>
Net change in Cash	78	4,013	(3,204)	(1,021)
Cash Beginning of Period	<u>551</u>	<u>628</u>	<u>4,641</u>	<u>1,437</u>
Cash End of Period	<u>\$ 628</u>	<u>\$ 4,641</u>	<u>\$ 1,437</u>	<u>\$ 416</u>