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Research Report – Update

Investors should consider this report as only a single factor in making their investment decision.

UFP Technologies, Inc.

Rating: Speculative Buy

John Nobile
March 17, 2008

UFPT $6.82 — (NASDAQ CM)

	FY (2005)A	FY (2006)A	FY (2007)A	FY (2008)E
Revenues (millions)	$84.0	$93.7	$93.6	$105.5
Earnings per share (diluted)	$0.13	$0.45	$0.71	$0.89

52-Week range	$8.75 – $4.45	Fiscal year ends:	December
Shares outstanding as of 12/31/07	5.4 million	Revenue per share (TTM)	$15.97
Approximate float	3.5 million	Price/Sales (TTM)	0.4X
Market capitalization	$37 million	Price/Sales (2008)E	0.4X
Tangible book value/share	$3.30	Price/Earnings (TTM)	9.6X
Price/tangible book	2.1X	Price/Earnings (2008)E	7.7X

UFP Technologies is a designer and manufacturer of a broad range of high performance cushion packaging and molded fiber products and specialty foam and plastic products. These products are custom designed and fabricated or molded to provide protection for fragile and valuable items, and are sold primarily to original equipment manufacturers in the computer, electronics, automotive, medical/pharmaceutical and industrial markets. (www.ufpt.com)

Key investment considerations:

We are reiterating our Speculative Buy rating for shares of UFP Technologies (NASDAQ CM: UFPT) and maintaining our twelve-month price target of $11.50.

On March 6, 2008, UFPT reported that fiscal 2007 net sales were relatively flat at $93.6 million. Fiscal 2007 net income was $4.2 million or $0.71 per diluted share versus net income of $2.5 million or $0.45 per diluted share.

Despite a relatively flat top-line, the Company was able to generate improved profitability in fiscal 2007 through initiatives focused on increasing gross margins. These initiatives targeted cost-cutting, improving manufacturing efficiencies, sharing of best business practices across the Company's manufacturing plants, and improving the overall book of business.

In January 2008, UFP Technologies acquired Stephenson & Lawyer, Inc., a full service designer, converter and distributor of foam plastic products, specializing in technical polyurethane foams. Stephenson & Lawyer's sales in 2007 were approximately $13 million.

With a weak economic outlook on the horizon, we believe that UFPT's sales (excluding the effects from the S&L acquisition) will be flat in fiscal 2008. However, we believe the acquisition of S&L will be accretive to the Company and result in double digit growth for 2008.

For fiscal 2008, we estimate UFPT's revenue will grow by 13% to $105.5 million and the Company will report net income of $5.3 million or $0.89 per diluted share. Previous estimates for fiscal 2008 called for sales of $95.9 million and net income of $4.7 million or $0.79 per diluted share.

****Please view our disclaimer located on page 9.***

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Business

The Company operates in two segments: Packaging Products and Component Products. Packaging Products made up 41% of UFPT's total sales in the first nine months of fiscal 2007, while Component Products made up 59%.

UFP Technologies' packaging products are used to contain, display and/or protect manufactured goods during shipment, handling, storage, marketing and use. The interior cushion packaging market is characterized by three primary sectors: (1) custom fabricated or molded products for low volume, high fragility products; (2) molded or die-cut products for high volume, industrial and consumer goods; and (3) loose fill and commodity packaging materials for products which do not require custom-designed packaging. Examples of the Company's packaging products include end-cap packs for computers, corner blocks for telecommunications consoles, anti-static foam packs for printed circuit boards, die-cut inserts for attaché cases and plastic trays for medical devices and components.

The Company's component products segment features specialty foam and plastic products that are sold primarily to customers in the automotive, sporting goods, medical, beauty, leisure and footwear industries. These products include components for automobiles and medical diagnostic equipment, abrasive nail files and anti-fatigue mats, and shock absorbing inserts used in athletic and leisure footwear.

Industry

In September 2007, Research and Markets (a source of international market research and market data) in their "Containers & Packaging: Global Industry Guide," said that the global containers and packaging market generated total revenues of approximately $389 billion in 2006 for a compound annual growth rate (CAGR) of 3.1% for the five-year period spanning 2002-2006. The report forecasts the market to follow a similar pattern with an anticipated CAGR of 3% for the five-year period 2006-2011. Market value by the end of 2011 is expected to be approximately $450 billion.

Fiscal 2007 Financial Results

For the fourth quarter ended December 31, 2007, versus the same period in 2006:

- Net sales increased 9% to $25.5 million from $23.3 million.
- Gross margins increased to 28.0% from 21.0%.
- SG&A expenses increased to $4.1 million from $3.4 million.
- Net income was $1.8 million or $0.30 per diluted share versus net income of $0.8 million or $0.15 per diluted share.

For the fiscal year ended December 31, 2007, versus the same period in 2006:

- Net sales were virtually flat at $93.6 million.
- Gross margins increased to 24.4% from 20.5%.
- SG&A expenses increased to $15.6 million from $14.2 million.
- Net income was $4.2 million or $0.71 per diluted share versus net income of $2.5 million or $0.45 per diluted share.

In comparison, Taglich Brothers' estimates called for fourth quarter and fiscal 2007 net sales of $23.2 million and $91.3 million respectively, and fourth quarter and fiscal 2007 net income of $1.1 million or $0.18 per diluted share and $3.4 million or $0.59 per diluted share respectively.

In its fiscal 2007 earnings release, Management said that the Company's record profits were largely due to success in improving the quality of its book of business combined with a continued reduction in manufacturing costs. UFP Technologies said it was able to replace lower margin business with higher value, higher margin applications while its manufacturing initiatives helped to streamline operations, increase efficiencies, and improve its competitive position.

Balance Sheet

As of December 31, 2007, the Company had working capital of $15.0 million, long-term debt of $6.3 million, and a tangible book value of $3.30 per share. As of September 30, 2007, UFPT had an available balance under its line of credit of approximately $13.0 million. We believe that UFPT's current line of credit and future expected cash flows from operations will be sufficient to fund operations for the next twelve months.

Acquisition of Stephenson & Lawyer

On January 18, 2008, UFP Technologies announced it acquired Stephenson & Lawyer, Inc. located in Grand Rapids, Michigan. Stephenson & Lawyer (S&L) is a full service designer, converter and distributor of foam plastic products, specializing in technical polyurethane foams. S&L sales in 2007 were approximately $13 million.

R. Jeffrey Bailly, Chairman, CEO, and President of UFP Technologies said that S&L's well-equipped, 250,000 square foot factory adds significantly to UFPT's manufacturing capabilities and that it will provide a broader range of solutions to the Company's growing customer base.

The aggregate consideration paid by UFP in connection with the closing of the merger consists of approximately $7.0 million in cash. In addition, pursuant to the terms and conditions of the merger agreement, the former owners of S&L are entitled to receive up to an aggregate of $0.25 million in cash, which is being held by UFP to secure the collectibility of S&L accounts receivable.

Discussion

During 2005, the Company absorbed costs associated with the launch of several new programs in its automotive operations in Michigan, as well as in its large, estimated $95 million program in the Southeast that caused significant losses in its automotive business unit. These costs (associated with higher than anticipated scrap rates and additional direct labor requirements) caused significant losses in this business unit. In 2006, the Company enjoyed materially better results in its automotive business unit.

During 2006, demand remained strong from customers in the aerospace and defense and medical industries. Military efforts in Iraq and elsewhere have created demand for molded uniform and gear components from the Company's Component Products division. The aging population needing more medical care kept demand high for medical packaging products, medical device components, dental products and orthopedic components. The strong demand from customers in these markets, coupled with increased sales from the large automotive contract, generated record sales for the Company in 2006.

In early 2007, the business climate softened, particularly within the automotive market where December holiday plant shutdowns extended well into January and customer orders continued to often be below forecast. In November 2007, the Company mentioned that it invested in sales resources to target opportunities in the automotive market and that the pipeline of pending quotes was strong. However, UFPT said there can be no assurance that the Company would benefit from any of these quotes.

Despite a relatively flat top-line, the Company was able to generate improved profitability in fiscal 2007 through initiatives focused on increasing gross margins. These initiatives targeted cost-cutting, improving manufacturing efficiencies, sharing of best business practices across the Company's manufacturing plants, and improving the overall book of business.

UFP said in its latest earnings release that the acquisition of S&L should foster top-line growth and allow the Company to further leverage its size and national presence. Further, UFP said that the combined Management teams had already made great progress integrating the two organizations; improving S&L's operating margins, and rejuvenating its new business pipeline.

Projections

In February 2008, The Conference Board said that the current behavior of the composite indexes suggests increasing risks for further economic weakness and that sluggish economic growth is likely to continue in the near term. With a weak economic outlook on the horizon, we believe that UFPT's sales (excluding the effects from the S&L acquisition) will be flat in fiscal 2008. However, we believe the acquisition of S&L will be accretive to the Company and result in double digit growth for 2008.

For fiscal 2008, we estimate UFPT's revenue will grow by 13% to $105.5 million and the Company will report net income of $5.3 million or $0.89 per diluted share. Previous estimates for fiscal 2008 called for sales of $95.9 million and net income of $4.7 million or $0.79 per diluted share. Our estimates for fiscal 2008 are made with the following assumptions:

- One quarter needed to fully integrate S&L after which S&L will contribute approximately $12 million in revenue (slightly less than in 2007) due to weak economic conditions,
- Gross margins of 25% due to the effects of continued cost cutting and manufacturing efficiencies with the level of sales we are projecting,
- Continued growth in SG&A expenses due to the acquisition,
- Lower interest expense as the Company continues to pay down its debt, and
- A 38% tax rate.

Risks

Large Contract

The Company has a large automotive contract that could be worth as much as $95 million over a period of eight years starting from late 2004. The $95 million revenue value is an estimate, based on the automotive supplier's projected needs. UFP Technologies cannot guarantee that it will fully benefit from this contract, which is terminable by the automotive supplier for any reason. The Company's revenues from this contract are directly dependent on the ability of the automotive supplier to develop, market, and sell its products in a timely, cost-effective manner. If the automotive supplier's needs decrease over the course of the contract, UFP Technologies' estimated revenues from this contract may also decrease. Even if the Company generates revenue from the project, it cannot guarantee that the project will be profitable, particularly if revenues from the contract are less than expected.

Competition

The packaging and specialty foam products industry is highly competitive. The Company's foam and fiber packaging products compete against other alternative products made from materials such as expanded polystyrene foams, die-cut corrugated, plastic peanuts, plastic bubbles and foam-in-place urethane. UFP Technologies also faces competition in the specialty foam products area from smaller companies that typically concentrate on production for specific industries.

Public companies in the packaging & containers industry include large firms such as Owens-Illinois (NYSE: OI), Ball Corporation (NYSE: BLL), Sealed Air (NYSE: SEE), Crown Holdings (NYSE: CCK), and Pactiv (NYSE: PTV). Microcap companies in this industry include Intertape Polymer Group (NYSE: ITP), Constar International (NASDAQ: CNST), MOD-PAC (NASDAQ: MPAC), Peak International (NASDAQ: PEAK), and Northern Technologies (AMEX: NTI).

Significant insider ownership

As of March 6, 2008, insiders held approximately 36% of the Company's total shares outstanding. As a result, insiders may control or exert substantial influence over actions requiring shareholders' approval, including elections of Directors, amendments to the Company's certificate of incorporation, mergers, sales of assets or other business acquisitions or dispositions.

Customer mix

A limited number of customers typically represent a significant percentage of the Company's revenues in any given year. UFPT's top ten customers based on revenues represented, in the aggregate, approximately 44% and 46% in 2006 and 2005, respectively, of total revenues. The loss of a significant portion of expected future sales to any of the Company's large customers could have a material adverse effect on the Company's business, financial condition and financial results.

Patents and other proprietary rights

The Company relies upon trade secret, patent protection and trademarks to protect its technology and proprietary rights. UFP Technologies has three U.S. patents relating to its molded fiber technology (including certain proprietary machine designs), and has patent applications pending with respect to such technology in certain foreign countries and international patent offices. The Company also has a total of twelve U.S. patents relating to technologies including foam and packaging, rubber mat, patterned nail file, and superforming process technologies. In addition, UFP Technologies has patent applications pending in the United States with respect to superforming products and processes.

There can be no assurance that any of the Company's patent applications will be granted, or that any patent or patent application will provide significant protection for the Company's products and technology, or will not be challenged or circumvented by others.

Environmental Considerations

In addition to offering molded fiber packaging products made from recycled paper derived primarily from post-consumer newspaper waste, UFP Technologies actively promotes its philosophy of reducing product volume and resulting post-user product waste. The Company designs products to provide optimum performance with minimum material. In addition, UFP Technologies actively participates in a recovery and reuse program for certain of its plastic packaging products. The Company is aware of public support for environmentally responsible packaging and other products. Future government action may impose restrictions affecting the industry in which the Company operates. There can be no assurance that any such action will not adversely impact UFP Technologies' products and business.

Other risks include:

i. economic conditions that affect sales of the products of the Company's packaging customers,
ii. actions taken by the Company's competitors and the ability of the Company to respond to such actions,
iii. the ability of the Company to obtain new customers, and
iv. the ability of the Company to execute and integrate favorable acquisitions.

Share-based compensation

In December 2004, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 123(R) (SFAS 123(R) "Share-Based Payment". SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values at the date of grant. Pro forma disclosure is no longer an alternative. SFAS 123(R) is effective for public companies at the beginning of the first fiscal year beginning after June 15, 2005.

UFP Technologies adopted SFAS 123(R) in the first quarter of fiscal 2006 and believes the effect will be comparable to the pro forma effect it has shown in the past. For fiscal 2005, UFP Technologies' pro forma stock-based compensation expense was $0.553 million. UFP Technologies recorded stock-based compensation expense of $0.459 million in fiscal 2006 and $0.534 million in the first nine months of fiscal 2007.

Liquidity

With only 5.4 million shares outstanding and 3.5 million in the float, liquidity issues must be considered. Average daily volume has been approximately 20,000 shares. Any significant trading in shares of UFPT could result in large swings in the price of the stock.

Miscellaneous risks

The Company's financial results and equity values are subject to other risks and uncertainties known and unknown, including but not limited to competition, operations, financial markets, regulatory risk, and/or other events. These risks may cause actual results to differ from expected results.

Conclusion

We are reiterating our Speculative Buy rating for shares of UFP Technologies (NASDAQ CM: UFPT) and maintaining our twelve-month price target of $11.50.

Despite a relatively flat top-line, the Company was able to generate improved profitability in fiscal 2007 through initiatives focused on increasing gross margins. These initiatives targeted cost-cutting, improving manufacturing efficiencies, sharing of best business practices across the Company's manufacturing plants, and improving the overall book of business.

In January 2008, UFP Technologies acquired Stephenson & Lawyer, Inc., a full service designer, converter and distributor of foam plastic products, specializing in technical polyurethane foams. Stephenson & Lawyer's sales in 2007 were approximately $13 million.

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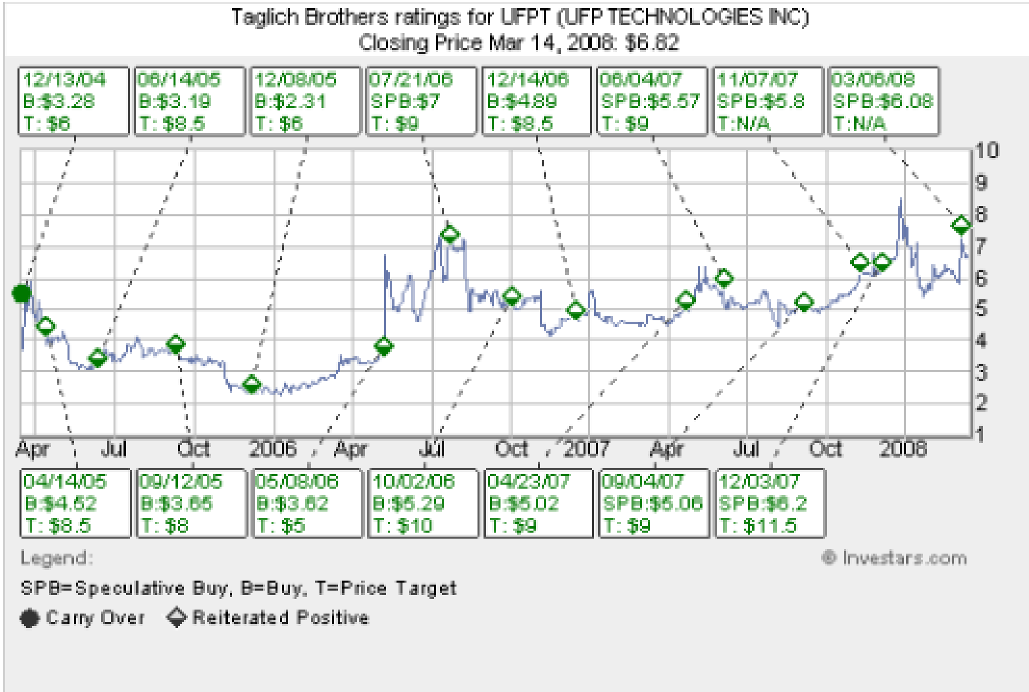
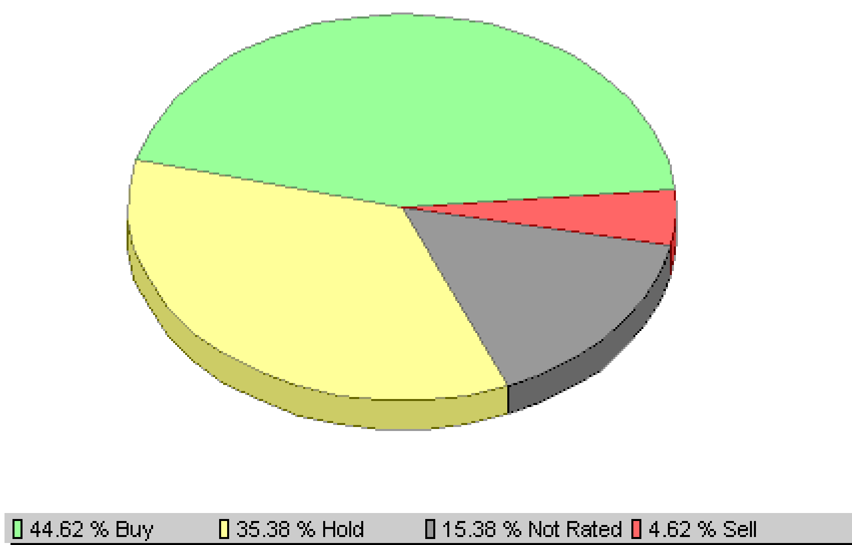
For fiscal 2008, we estimate UFPT's revenue will grow by 13% to $105.5 million and the Company will report net income of $5.3 million or $0.89 per diluted share. Previous estimates for fiscal 2008 called for sales of $95.9 million and net income of $4.7 million or $0.79 per diluted share.



Taglich Brothers' Current Ratings Distribution



Investment Banking Services for Companies Covered in the Past 12 Months

Rating	#	%
Buy	0	0.00%
Hold	2	10.00%
Sell	0	0.00%
Not Rated	0	0.00%

Meaning of Ratings

Buy

We believe the Company is undervalued relative to its market and peers. We believe its risk reward ratio strongly advocates purchase of the stock relative to other stocks in the marketplace. Remember, with all equities there is always downside risk.

Speculative Buy

We believe that the long run prospects of the Company are positive. We believe its risk reward ratio advocates purchase of the stock. We feel the investment risk is higher than our typical “buy” recommendation. In the short run, the stock may be subject to high volatility and continue to trade at a discount to its market.

Neutral

We will remain neutral pending certain developments.

Underperform

We believe that the Company may be fairly valued based on its current status. Upside potential is limited relative to investment risk.

Sell

We believe that the Company is significantly overvalued based on its current status. The future of the Company's operations may be questionable and there is an extreme level of investment risk relative to reward.

Some notable Risks within the Microcap Market

Stocks in the Microcap segment of the market have many risks that are not as prevalent in Large-cap, Blue Chips or even Small-cap stocks. Often it is these risks that cause Microcap stocks to trade at discounts to their peers. The most common of these risks is liquidity risk, which is typically caused by small trading floats and very low trading volume which can lead to large spreads and high volatility in stock price. In addition, Microcaps tend to have significant company specific risks that contribute to lower valuations. Investors need to be aware of the higher probability of financial default and higher degree of financial distress inherent in the microcap segment of the market.

From time to time our analysts may choose to withhold or suspend a rating on a company. We continue to publish informational reports on such companies; however, they have no ratings or price targets. In general, we will not rate any company that has too much business or financial uncertainty for our analysts to form an investment conclusion, or that is currently in the process of being acquired.

Public companies mentioned in this report:

Ball Corporation (NYSE: BLL)
Constar International (NASDAQ: CNST)
Crown Holdings (NYSE: CCK)
Intertape Polymer Group (NYSE: ITP)
MOD-PAC (NASDAQ: MPAC)
Northern Technologies (AMEX: NTI)
Owens-Illinois (NYSE: OI)
Pactiv (NYSE: PTV)
Peak International (NASDAQ: PEAK)
Sealed Air (NYSE: SEE)

Annual Income Statements for the Years Ended
(in thousands)

	FY(12/04)A	FY(12/05)A	FY(12/06)A	FY(12/07)A	FY(12/08)E
Net sales	**$ 68,624**	**$ 83,962**	**$ 93,749**	**$ 93,595**	**$ 105,500**
Cost of sales	54,653	69,361	74,512	70,785	79,125
Gross profit	13,971	14,601	19,237	22,810	26,375
Gross Margin	*20.36%*	*17.39%*	*20.52%*	*24.37%*	*25.00%*
Restructuring charge	(280)	-	-	-	-
SG&A	12,106	12,431	14,183	15,563	17,400
Operating income	2,145	2,170	5,054	7,247	8,975
Operating Margin	*3.13%*	*2.58%*	*5.39%*	*7.74%*	*8.51%*
Interest expense, other income and expenses	(786)	(1,303)	(1,046)	(504)	(400)
Income before taxes	1,359	867	4,008	6,743	8,575
Income tax	488	208	1,493	2,584	3,259
Tax rate	*35.91%*	*23.99%*	*37.25%*	*38.32%*	*38.01%*
Net Income / (Loss)	**$ 871**	**$ 659**	**$ 2,515**	**$ 4,159**	**$ 5,317**
Basic EPS	**$ 0.19**	**$ 0.14**	**$ 0.50**	**$ 0.78**	**$ 0.98**
Diluted EPS	**$ 0.17**	**$ 0.13**	**$ 0.45**	**$ 0.71**	**$ 0.89**
Basic Shares Outstanding	4,617	4,798	5,023	5,307	5,400
Diluted Shares Outstanding	4,995	5,261	5,571	5,861	6,000
Percent of Revenue					
Cost of goods sold	79.64%	82.61%	79.48%	75.63%	75.00%
SG&A	17.64%	14.81%	15.13%	16.63%	16.49%
Year / Year Growth					
Total Revenues	12.68%	22.35%	11.66%	-0.16%	12.72%
Net Income	157.45%	-24.34%	281.64%	65.37%	27.84%
EPS	151.65%	-28.17%	260.40%	57.19%	24.88%

Quarterly Income Statement for the Year Ended 2006
(in thousands)

	Q1(3/06)A	Q2(6/06)A	Q3(9/06)A	Q4(12/06)A	FY(12/06)A
Net sales	**$ 24,141**	**$ 24,534**	**$ 21,737**	**$ 23,337**	**$ 93,749**
Cost of sales	19,262	19,245	17,561	18,445	74,513
Gross profit	4,879	5,289	4,176	4,892	19,236
Gross Margin	*20.21%*	*21.56%*	*19.21%*	*20.96%*	*20.52%*
SG&A	3,657	3,872	3,293	3,360	14,182
Operating income	1,222	1,417	883	1,532	5,054
Operating Margin	*5.06%*	*5.78%*	*4.06%*	*6.56%*	*5.39%*
Interest expense, other income & expenses	(295)	(289)	(245)	(217)	(1,046)
Income before taxes	927	1,128	638	1,315	4,008
Income tax (benefit)	353	428	242	470	1,493
Tax rate	*38.08%*	*37.94%*	*37.93%*	*35.74%*	*37.25%*
Net Income / (Loss)	**$ 574**	**$ 700**	**$ 396**	**$ 845**	**$ 2,515**
Basic EPS	**$ 0.12**	**$ 0.14**	**$ 0.08**	**$ 0.16**	**$ 0.50**
Diluted EPS	**$ 0.11**	**$ 0.13**	**$ 0.07**	**$ 0.15**	**$ 0.45**
Basic Shares Outstanding	4,874	4,974	5,098	5,151	5,023
Diluted Shares Outstanding	5,233	5,568	5,722	5,686	5,571
Percent of Revenue					
Cost of goods sold	79.79%	78.44%	80.79%	79.04%	79.48%
SG&A	15.15%	15.78%	15.15%	14.40%	15.13%
Year / Year Growth					
Total Revenues	32.70%	17.29%	0.41%	0.58%	11.66%
Net Income	575.29%	122.93%	365.77%	107.11%	281.64%
EPS	555.48%	115.76%	351.28%	93.96%	264.54%

Quarterly Income Statement for the Year Ended 2007
(in thousands)

	Q1(3/07)A	Q2(6/07)A	Q3(9/07)A	Q4(12/07)A	FY(12/07)A
Net sales	**$ 22,013**	**$ 23,180**	**$ 22,937**	**$ 25,465**	**$ 93,595**
Cost of sales	17,413	17,395	17,635	18,342	70,785
Gross profit	4,600	5,785	5,302	7,123	22,810
Gross Margin	*20.90%*	*24.96%*	*23.12%*	*27.97%*	*24.37%*
SG&A	3,613	4,058	3,753	4,139	15,563
Operating income	987	1,727	1,549	2,984	7,247
Operating Margin	*4.48%*	*7.45%*	*6.75%*	*11.72%*	*7.74%*
Interest expense, other income & expenses	(146)	(151)	(125)	(82)	(504)
Income before taxes	841	1,576	1,424	2,902	6,743
Income tax (benefit)	320	599	541	1,125	2,584
Tax rate	*38.05%*	*38.01%*	*37.99%*	*38.77%*	*38.32%*
Net Income / (Loss)	**$ 521**	**$ 977**	**$ 883**	**$ 1,777**	**$ 4,159**
Basic EPS	**$ 0.10**	**$ 0.18**	**$ 0.17**	**$ 0.33**	**$ 0.78**
Diluted EPS	**$ 0.09**	**$ 0.17**	**$ 0.15**	**$ 0.30**	**$ 0.71**
Basic Shares Outstanding	5,206	5,290	5,358	5,375	5,307
Diluted Shares Outstanding	5,747	5,861	5,909	6,022	5,861
Percent of Revenue					
Cost of goods sold	79.10%	75.04%	76.88%	72.03%	75.63%
SG&A	16.41%	17.51%	16.36%	16.25%	16.63%
Year / Year Growth					
Total Revenues	-8.81%	-5.52%	5.52%	9.12%	-0.16%
Net Income	-9.23%	39.57%	122.98%	110.30%	65.37%
EPS	-15.02%	31.23%	118.85%	101.53%	56.51%

Quarterly Income Statement for the Year Ending 2008
(in thousands)

	Q1(3/08)E	Q2(6/08)E	Q3(9/08)E	Q4(12/08)E	FY(12/08)E
Net sales	**$ 25,000**	**$ 27,500**	**$ 25,500**	**$ 27,500**	**$ 105,500**
Cost of sales	18,750	20,625	19,125	20,625	79,125
Gross profit	6,250	6,875	6,375	6,875	26,375
Gross Margin	*25.00%*	*25.00%*	*25.00%*	*25.00%*	*25.00%*
SG&A	4,350	4,350	4,350	4,350	17,400
Operating income	1,900	2,525	2,025	2,525	8,975
Operating Margin	*7.60%*	*9.18%*	*7.94%*	*9.18%*	*8.51%*
Interest expense, other income & expenses	(100)	(100)	(100)	(100)	(400)
Income before taxes	1,800	2,425	1,925	2,425	8,575
Income tax (benefit)	684	922	732	922	3,259
Tax rate	*38.00%*	*38.00%*	*38.00%*	*38.00%*	*38.00%*
Net Income / (Loss)	**$ 1,116**	**$ 1,504**	**$ 1,194**	**$ 1,504**	**$ 5,317**
Basic EPS	**$ 0.21**	**$ 0.28**	**$ 0.17**	**$ 0.28**	**$ 0.98**
Diluted EPS	**$ 0.19**	**$ 0.25**	**$ 0.20**	**$ 0.25**	**$ 0.89**
Basic Shares Outstanding	5,400	5,400	5,400	5,400	5,400
Diluted Shares Outstanding	6,000	6,000	6,000	6,000	6,000
Percent of Revenue					
Cost of goods sold	75.00%	75.00%	75.00%	75.00%	75.00%
SG&A	17.40%	15.82%	17.06%	15.82%	16.49%
Year / Year Growth					
Total Revenues	13.57%	18.64%	11.17%	7.99%	12.72%
Net Income	114.20%	53.89%	35.16%	-15.39%	27.83%
EPS	106.51%	50.75%	0.00%	-15.78%	25.64%